



August 18, 2014
Lynn Peterson
cc: Debbie Poole

Re: Plansource Funding arrangement for Sarasota County Schools

Dear Lynn,

We are very pleased and extremely honored to have the opportunity to continue and enhance the partnership between Sarasota County Schools and Aflac Benefit Solutions. Pursuant to our conversations and in light of the pending change in benefit administration systems, please accept this letter as our commitment to the following:

- Aflac Benefit Solutions, along with Aon Hewitt will assume the cost for the implementation fee charged by Plansource
- Provided Aflac Benefit Solutions remains the carrier for the currently in-force coverage, we will cover the cost of the \$2.00 PEPM charge by Plansource for the monthly administration of the employee's benefit plans.
- Aflac Benefit Solutions will continue this arrangement for a period of no less than 36 months from Plansource's inception, at which time we will review the financial aspects of the arrangement to determine a suitable course for future subsidies.

I invite you to contact me should you have any additional questions. Thanks again for all of your support and consideration. Make it a great day.

Respectfully,

Joe Caci
Regional Sales Manager, Florida

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